



## • Ask yourself...

### Security Assessment

- Are you a new security/IT manager taking over an existing infrastructure?
- Have you recently deployed new systems or networks?
- Has it been over six months since your infrastructure was independently assessed for vulnerabilities?
- Would you like to know how your existing security posture compares to your peers?
- Do you need to assure your customers and suppliers of the security of your systems?
- Have you purchased security products and systems yet still seem to be plugging holes?
- Are you subject to regulatory requirements for secure IT systems and periodic audits?

### Secure Infrastructure Design

- Do you have business critical servers or networks to deploy?
- Are these systems to be accessed by people outside your immediate team?
- Are you considering purchasing additional security products to protect this new deployment?
- Do you already have many security products, and want to rationalise/re-deploy them for maximum effect?
- Will you be deploying a large number of systems, and need a repeatable 'secure template' and process?
- Do you need to strengthen existing systems without taking them out of service?

### Security Incident Response

- Have you suffered a recent security breach and want to know how, where, why, and who?
- Do you need your systems back working securely as fast as possible?
- Are you finding it impossible to keep hackers out for long, even after "cleaning up"?
- Do you worry that a previously compromised system is not 100% secure, even after a cleanup?
- Are you without a clear drill to perform when a breach is uncovered?

### Bespoke Intrusion Detection System Tune-Up

- Do your IDS generate lots of “noise” in the form of alerts or logs?
- Have you turned off alerting because of the volume of messages?
- Does output from the IDS just get “dumped” into archive storage?
- Do your IDS generate extra workload rather than reducing it?
- Do your IDS make security investigations harder to conduct?
- Would you like your IDS to produce better management reports?
- Do you lack the time to become expert in the configuration of IDS?

### Bespoke Vendor Shakedown

- Are your security products failing to do what the vendor promised?
- Are you dissatisfied with the vendor’s support?
- Are stability and the solution to your security problem always coming in “the next version”?
- Have you invested capital in your security systems, but don’t have much proof of their value?
- Are you paying for licenses that aren’t necessary, but don’t know how to rationalise your systems?

if the answer to any of these questions is  
**YES**  
then we can help